



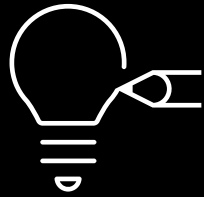
# Cloud Innovation Factory

Supporting Technology Partners to expand,  
enhance and scale their solutions

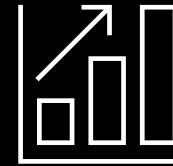
# WHAT OUR TECHNOLOGY PARTNERS ASK FOR



Support to **cloud enable** applications and **expand usage of cloud**



Guidance on how to create **scalable, market ready solutions**



Help to integrate into **Marketplaces** and scale through subscriptions



Understanding of channel models to **grow with other partners**

# IT IS PART OF WHO WE ARE.



By the time you had your coffee this morning, chances are you interacted with Arrow approximately **5 times**.

Whether it's amazing or mundane, something you've never seen before or things you can't live without, if it takes a charge, chances are it was built with Arrow.

## WE GUIDE INNOVATION **FORWARDS.**

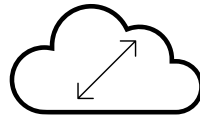
**We are here to support in building **your future****

# BUILDING YOUR FUTURE TOGETHER



## BUSINESS AND STRATEGY PLANNING

Understanding your business and strategy to identify how we can work together to drive your solutions forward.



## ONBOARDING AND OPTIMISING

Supporting you to onboard your solutions with Arrow and to future ready your solutions to ensure long term success.



## GROW YOUR BUSINESS

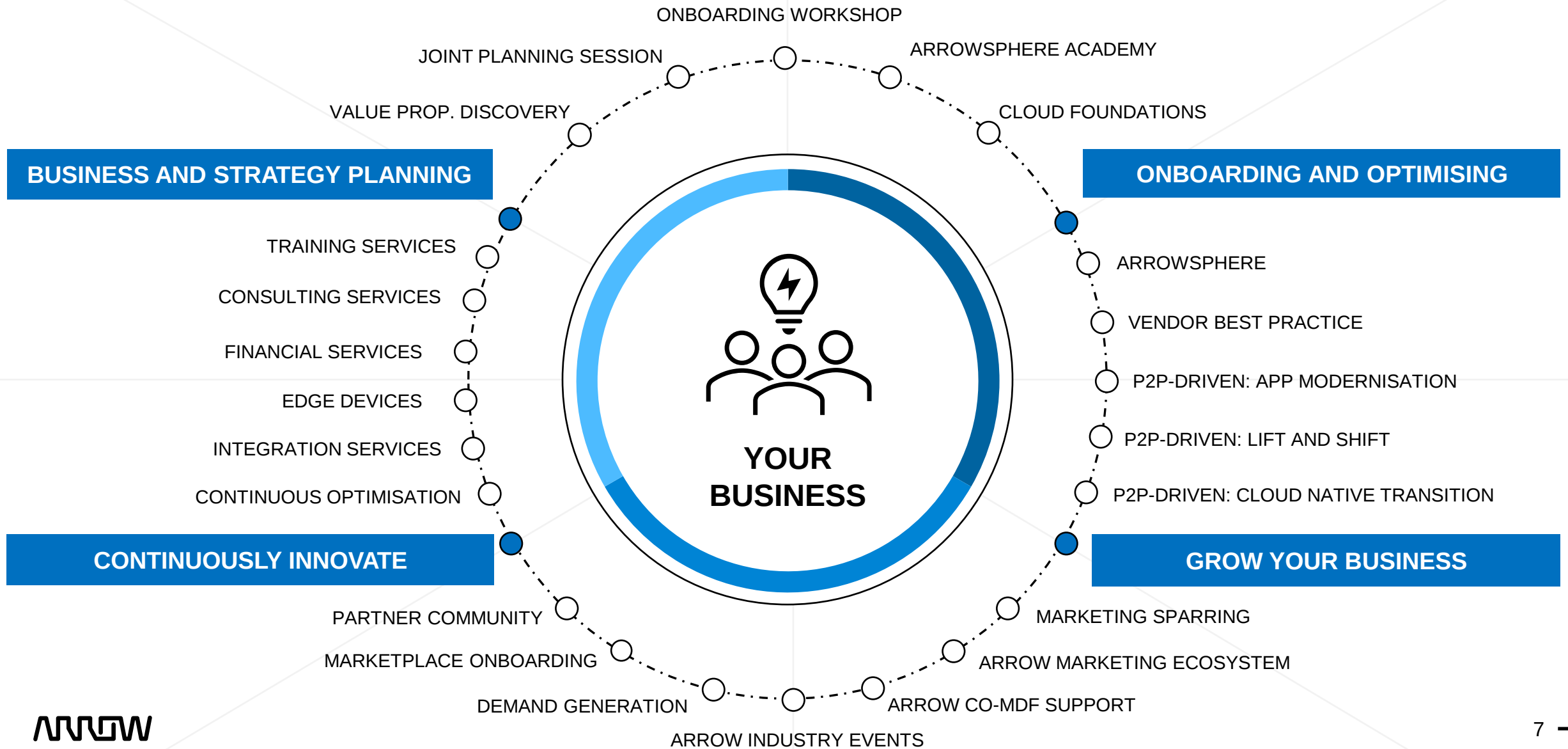
Service and solutions designed to help you accelerate into the market and find new opportunities to grow your business.



## CONTINUOUSLY INNOVATE

Helping you to update your solutions to address the changing needs of your customers and help you stay ahead.

# DELIVERABLES



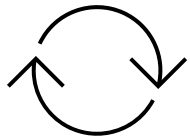
# BUILDING YOUR FUTURE TOGETHER



**Customised Plan built around your company requirements**



**A set of Services and Solutions to help you accelerate your business**



**An ongoing engagement model to help you continuously innovate your solution**

# Cloud Innovation Factory

Contact an Arrow Representative to  
[Start Your Plan Today](#)