

getronics

# Getronics Cloud Service

getmigrate

## Vision

We focus on bringing Cloud Strategy to life by enabling our clients to understand and correlate the translation of **Cloud Strategy into tangible** outcomes within the **Cloud Journey**, by utilizing our expertise in multi-cloud technologies, our alliances with hyperscalers and tooling providers, thus enabling seamless "True Cloud Adoption", **one client at a time.**

It is true that "**Cloud Migration** is about moving to cloud, but it isn't about moving one's problems in current state onto Cloud or going to Cloud like everyone else"; it is all about creating the appropriate "**Adoption Plan**" that best fits the needs of a customer and ensure their business can fully **understand and reap the benefits of the Migration to Cloud**"

Getronics



# Business drivers for a Cloud Migration



Transformation



M&A (Merger & Acquisition)



IT &/or DC Consolidation



IT Debt



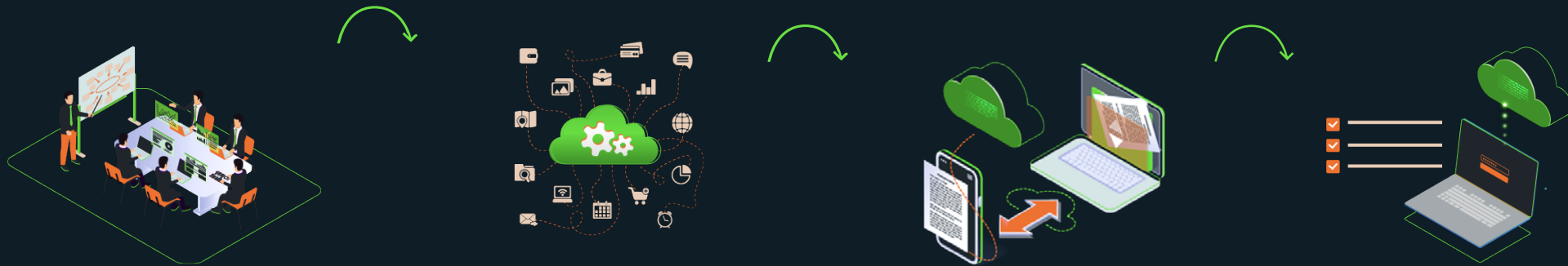
Vendor Consolidation



TCO Reduction

# Our Approach

To deliver seamless migration and achieve maximum Cloud Adoption



## 1. Plan

- Assessment/Advisory Report Study
- Scoping the program
- Stakeholder Alignment
- Create Migration Checklist
- Obtain SMEs' / Stakeholder sign-off
- Make Business Considerations, outline Migration Prerequisites
- Create Migration Plan including Batches and exit plan
- Create RAID Log

## 2. Design & Build

- Create Target Architecture & Design
- Build Cross-Functional Services
- Introduce and Enable Prerequisite Tooling, Policies etc.
- Target Infrastructure Setup
- Sign-Off the Foundation (Landing Zone)
- Enable adoption within business by delivering a Pilot

## 3. Move

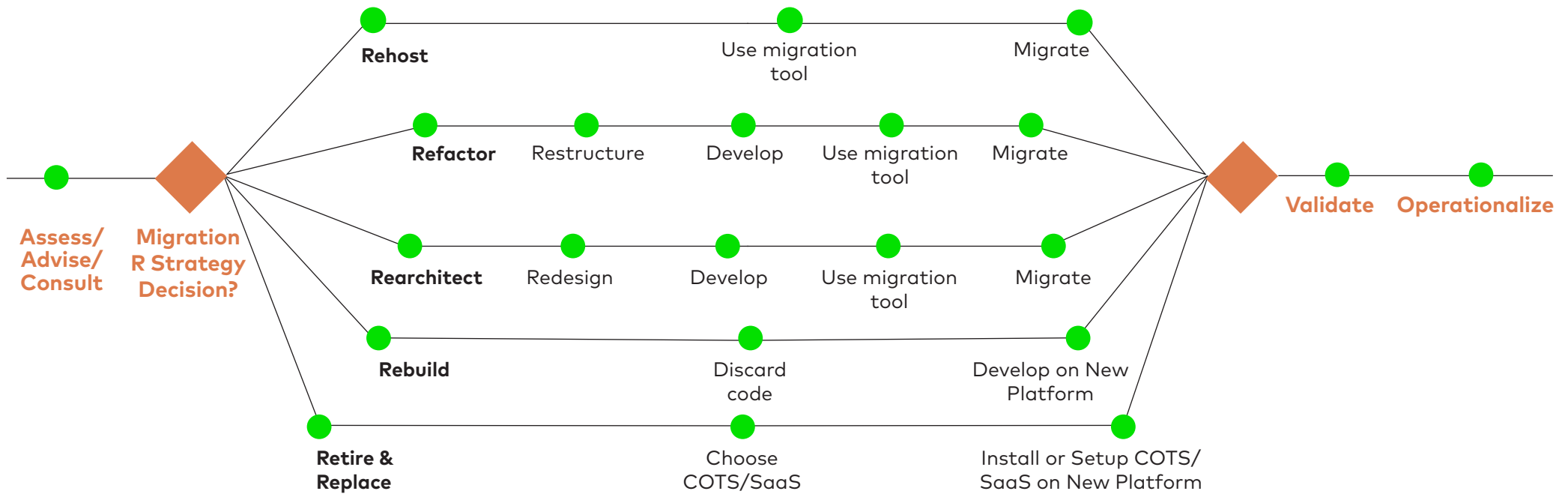
- Baseline New Cloud Model as the way of life for future state
- Identify and perform updates to Migration tooling / scripting as needed to support the overall migration
- Align Migration Factory to technology led Migration batches/waves as per Plan defined
- Migrate workloads to Target Cloud Model based on the R-Strategy defined

## 4. Operationalize

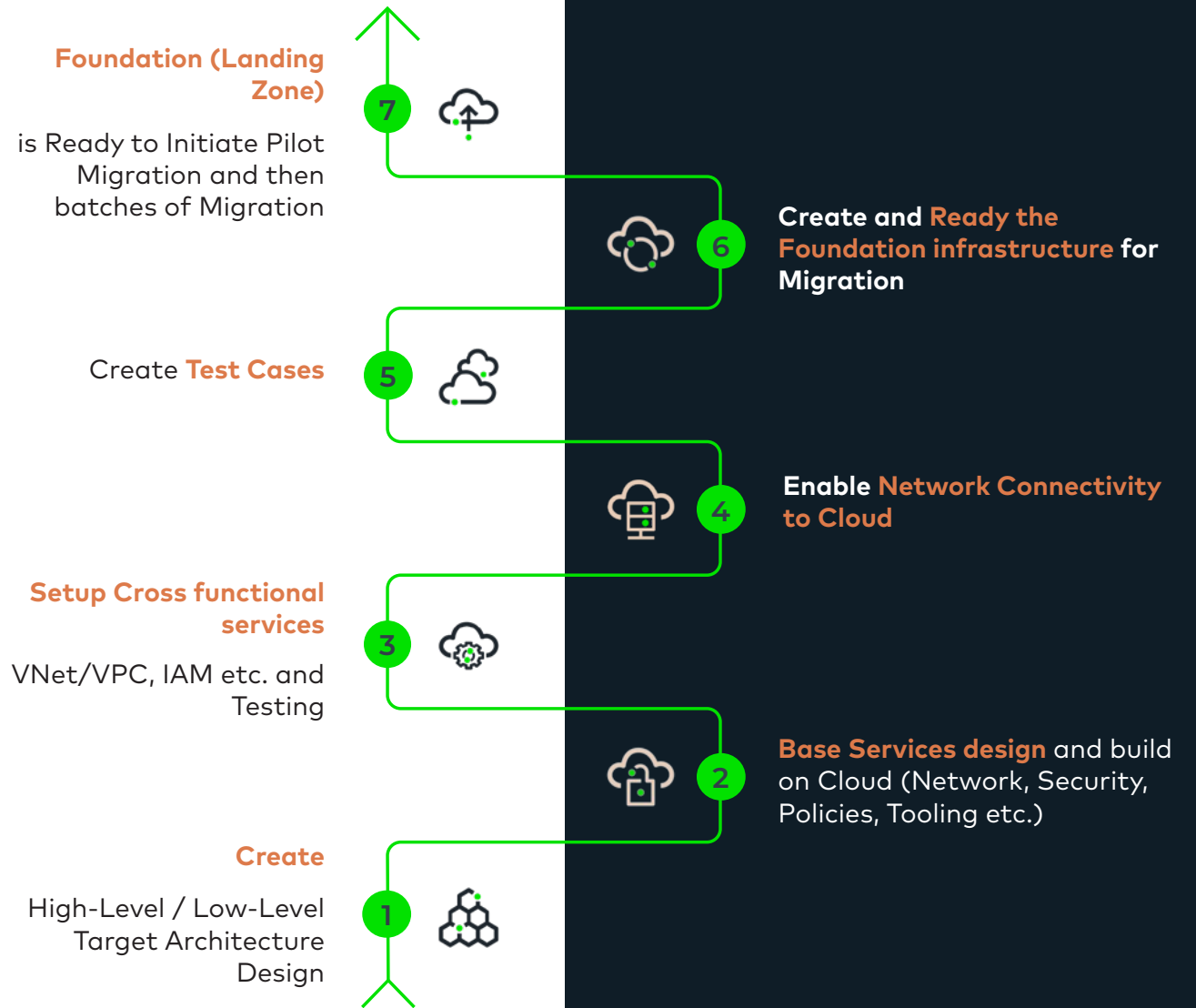
- Pre-Defined Checklist
- Change & Risk Management
- Planning Considerations
- Business dependencies
- Clarity on Milestones
- Clarity on Metrics
- POC/Pilot Validation
- Foundation Validation
- Migration Testing & Validation
- Handover "Operational" state to Ops

# Adopt - Ready ourselves to Embrace the Cloud way of working – The How

Choosing the strategy to follow, plays a key role in guaranteeing the appropriate Adoption - The 5R's  
 Gartner



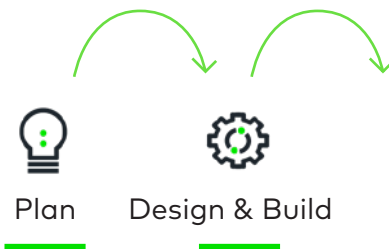
# Foundation First - The How





# Execution Model:

## The Move



- Business Objective Tracking
- Migration Tracking & Scheduling
- Migration Governance
- Change, Risk and Comms Management
- Approvals, Reviews & Feedback
- Completion Sign - Off

### Move

Migration execution desk  
*What happens during execution*

#### 3. Migration desk

- Configure Migration tool
- Use Migration tool to migrate workloads to Cloud Model
- Complete checklists

#### 2. Pilot Review desk

- Document learnings
- Update Runbooks
- Baseline

#### 1. Migration Plan Review desk

- Review Migration Calendar
- Identify Migration batches
- Plan Comms



#### 4. Testing & Validation desk

- Test & validate migrated workload
- Authorize cutover / go-live decision

#### 5. Hypercare desk

- Provide Migrated workload support
- Document environment behaviour
- Finetune

#### 6. Operationalize

- Document handover
- Knowledge Transfer to Operations SMEs
- Obtain Migration Sign-off



# Operationalize - Guaranteeing Operability

Is Operationalization relevant during Migration?

There exist questions on why should one focus their efforts on operational conversations during and upon completion of a Migration.

It is important to wear the **Cloud Adoption** hat on, while executing any Migration, there by allowing us to focus on truly enabling the **Operations team** to standardize BAU management, simplify the continuous improvement process, provide consistent user experience across Services/BUs/Regions,

Our **4 phases getmigrate approach** proactively guarantees readiness for Operations as part of the Migration completion.



Creating Migration & Ops Overlay

Establish and agree on a Baseline

Business Criticality definition

Services Dependency & RACI

CMDB Enabled ITSM

Review Methodology

Release to Ops Checklist



Monitoring & Performance



Configuration & Orchestration



Governance & Control



Security & Compliance



Continuous Optimization